

## Message Text

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41

ACTION AF-18

INFO OCT-01 ISO-00 SP-03 AID-20 EB-11 NSC-07 RSC-01

CIEP-02 TRSE-00 SS-20 STR-08 OMB-01 CEA-02 AGR-20

CIAE-00 COME-00 FRB-02 INR-10 NSAE-00 XMB-07 OPIC-12

LAB-06 SIL-01 DRC-01 /153 W

----- 072451

P 291400Z MAY 74

FM AMEMBASSY KHARTOUM

TO SECSTATE WASHDC PRIORITY 8222

UNCLAS KHARTOUM 1195

E.O. 11652: N/A

TAGS: ERZN, SU

SUBJ: SECOND GUM ARABIC TENDER

REF: KHARTOUM 1088

1. GUM ARABIC CORPORATION (GAC) IN NOTICE

DATED MAY 28 HAS ANNOUNCED SECOND TENDER FOR GUM ARABIC.  
IN THIS CASE NO QUANTITIES ARE MENTIONED, BUT CLEANED,  
HAND PICKED SELECTED SPRAY DRIED AND TALHA VARIETIES  
INVOLVED. BIDS, CLOSING JUNE 6, ARE TO STATE QUANTITY  
(NO MINIMUM) AND BE VALID SEVEN DAYS. PAYMENT TERMS EASIER  
THAN IN FIRST TENDER, BEING CASH AGAINST DOCUMENTS WCOH  
TEN PERCENT LETTER GUARANTEE VALID UNTIL END OCTOBER TO  
BE ESTABLISHED WITH SEVEN DAYS ACCEPTANCE.

2. GAC INFORMS EMBASSY THAT ABOVE TENDER CALL TELEXED  
TO ALL CUSTOMERS, TRADITIONAL AND NEW. DEPT OF COMMERCE  
MIGHT WISH CONFIRM RECEIPT, HOWEVER, WITH THOSE US BUYERS  
WHO HAVE BEEN SHOWING CONTINUING INTEREST THIS MATTER.

3. COMMENT: GAC HAS LOST AGAIN IN ITS BATTLE WITH  
MINFINANCE AND ECONOMY, NOT ONLY FROM STANDPOINT USING  
TENDER SYSTEM BUT ALSO WE EXPECT IN TERMS OF NEW WRINKLE  
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OF FAILING ANNOUNCE QUANTITY AVAILABLE. THIS OBVIOUSLY

SERVES INCREASE BUYER UNCERTAINTY AND THUS FROM GOS STANDPOINT HOPEFULLY WILL FORCE UP PRICE. WE CONTINUE EXPECT AMOUNT ACTUALLY AVAILABLE FOR SALE AT THIS TIME IS 5-7 THOUSAND TONS HASHAB WITH FURTHER SALES TO BE EXPECTED LATER IN SEASON.

BREWER

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 29 MAY 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974KHARTO01195  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740134-0863  
**From:** KHARTOUM  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1974/newtext/t19740511/aaaaajlx.tel  
**Line Count:** 67  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION AF  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** KHARTOUM 1088  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** shawdg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 05 NOV 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <05 NOV 2002 by WorrelSW>; APPROVED <09 JAN 2003 by shawdg>  
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EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SECOND GUM ARABIC TENDER  
**TAGS:** BEXP, SU, GAC-GUM ARABIC CORPORATION  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005